



Northern California APCO 2023 Vendor Show Guide

Tuesday, October 10, 2023

District 56
Elk Grove, CA

Sessions

<p>Motorola</p> <p>8:30 -9:45</p> <p>Lindsey Shaw</p> <p>“Cybersecurity for Mission-Critical Systems & CJS Cybersecurity Policies”</p>	<p>ESChat</p> <p>10:00 – 10:45</p> <p>Josh Lober</p> <p>Broadband Push to Talk with LMR, Console & Logging System Integration for Public Safety</p>	<p>Regional Dispatch Operations Roundtable</p> <p>11:00 – 11:45</p> <p>Open to all PSAP</p> <p>Town Hall format with salient and current topics including 9-8-8, NextGen 9-1-1 and PSAP staffing</p>	<p>FirstNet Roundtable</p> <p>12:00 – 12:45</p> <p>Kevin Nida</p> <p>FirstNet Authority Annual Update and CA User Group Re-Cap</p>
---	--	---	---

Vendor	Contact	Email
911 Trainer	Sue Pivetta	sue@911trainer.com
American Power Systems	Sally Houston	sallyhouston@ampowersys.com
Atwood-Prior	Jon Prior	Jon.prior@atwoodprior.com
Aviat Networks	Jacob Hong	Jacob.Hong@aviatnet.com
Bassett Communications	Craig Bassett	craig@bassettcom.com
<i>*Bird</i>	<i>* C Squared</i>	<i>*Comprod</i>
		<i>*RF Technologies</i>
		<i>* Viavi</i>
BK Technologies	Chris Lopez	clopez@bktechnologies.com
BodyBilt	Christi Raftery	craftery@bodybilt.com
Capture Technologies	Joe Franco	jfranco@capturet.com
CentralSquare Technologies	Janette Onizuka	Janette.onizuka@centralsquare.com
Cobham SATCOM	Octavio Cadena	Octavio.cadena@cobhamsatcom.com
Dailey and Wells Communications, Inc.	Michael Priolo	mpriolo@dwcomm.com
EagleView	Ruth Zipfel	ruth.zipfel@eagleview.com
EMR Corporation	Steve Broschious	steveb@emrcorp.com
Epic Marketing, Inc.	Bill Ballowe	bill@epicmarketing.com
<i>▪ EF Johnson</i>	<i>▪Kenwood</i>	<i>▪Richcom</i>
		<i>▪Pyramid Communications</i>
ESChat	Josh Lober	Josh.lober@eschat.com
Exacom	Mackenzie Theberge	Mackenzie.theberge@exacom.com
FEI-Zyfer, Inc.	David Cole	david.cole@fei-zyfer.com
Global Technology Systems	Eddie McCarthy	emccarthy@globalpower.com
Goserco	Mike Folia	mfolia@goserco.com
HetNet Wireless	Juliana Butalla	juliana.butalla@hetnet.com
Infiniti Wireless	Chris Sayles	chris@infinitiwireless.com
Intertalk	Anthony Simpson	asimpson@intertalksystems.com
JPS Interoperability Solutions	Iggy Bragado	iggy.bragado@jps.com
Keysight Technologies	Michael Saba	michael_saba@keysight.com
L3Harris	Thomas Marian	Thomas.marian@L3Harris.com
Lumen	Pete Lalos	Pete.lalos@lumen.com
MCM Technology, LLC	Melanie Gallant	mgallant@mcmtechnology.com
Mindshare by CSS	Jack Hines	Jackh@css-mindshare.com
Mission Critical Partners	Carly Burgmeier	carlyburgmeier@missioncriticalpartners.com

Motorola Solutions	Mike Marraccini	michael.marraccini@motorolasolutions.com
National Integrated Solutions	Manny Vierra	mannyvierra@hotmail.com
▪ <i>AID</i> ▪ <i>Concept Seating</i>	▪ <i>CCS-Mindshare</i> ▪ <i>Exacom</i>	▪ <i>Global Technology Systems (GTS)</i>
▪ <i>JPS Interoperability</i>	▪ <i>National 2 Way</i>	▪ <i>Prodigy Dispatch Colnsole</i>
Newmar, DuraComm & Power Products	Morgan Haddaway	Morgan731@comcast.net
NGA	Alicia Caddy	Alicia.caddy@nga911.com
Nokia Corporation	Mayank Bhatia	Mayank.1.bhatia@nokia.com
OTTO	Amy Johnson	Amy.johnson@ottoexcellence.com
Pacific DAS	Bob Luhrs	blurhrs@pacificdas.com
Power Products Unlimited	Robert Rivera	robert@powerproducts.com
PowerPhone	Joe Dunn	jdunn@powerphone.com
Prodigy Dispatch Consoles	Robert Pough	aperex@911direct.com
Public Safety Innovation, Inc.	John Aurelius	john@publicsafetyinnovation.com
RapidSOS	Eve Eggiman	eeggiman@rapidsos.com
RF Signalman	Paul Niemann	pauln@RFSignalman.com
RF Works, Inc.	Lee Chenoweth	lee@rfworksinc.com
▪ <i>Cadex Electronics</i>	▪ <i>Datalink Systems</i>	▪ <i>EMWave Antennas</i>
▪ <i>G-Wave Solutions</i>	▪ <i>Icom America</i>	▪ <i>Impact Accessories</i>
RGB Spectrum	Dan Marcus	dmarcus@rgb.com
Richcom Power	Yiannis Grigorou	yg@richcompower.com
Russ Bassett	Ava Rabago	arabago@russbassett.com
Skymira	Bob Landsfield	landsfield.r@skymira.com
Tait Communications	David Caston	David.caston@taitcommunications.com
Talley, Inc.	Aimee Sportel	asportel@talleycom.com
Telewave	Telewave Events	events@telewave.com
Testforce	Laura Zwaan	Laura.zwaan@testforce.com
The Sales Group, Inc.	Larry Weber	larry@thesalesgroup.com
▪ <i>Concept Seating</i>	▪ <i>JPS</i>	▪ <i>NexTek</i>
▪ <i>Testforce</i>	▪ <i>TPL Systemes</i>	▪ <i>OTTO</i>
		▪ <i>RGB Spectrum</i>
		▪ <i>Wireless Supply</i>
The Spectrum Firm, Inc.	Tina Jackson	tina.jackson@thespectrumfirm.com
Threesixty Wireless	Kenneth Barnard	ken@threesixtywireless.com

Times Microwave

Tim Shahan

tim.shahan@timesmicro.com

Viavi

Jeffery Paulic

Jeffery.paulic@viavisolutions.com

Voice Products, Inc.

Noelle Jibril

njibril@voiceproductsinc.com

Watson Consoles

Anjali LeGrand

alegrand@watsonfg.com

Winsted

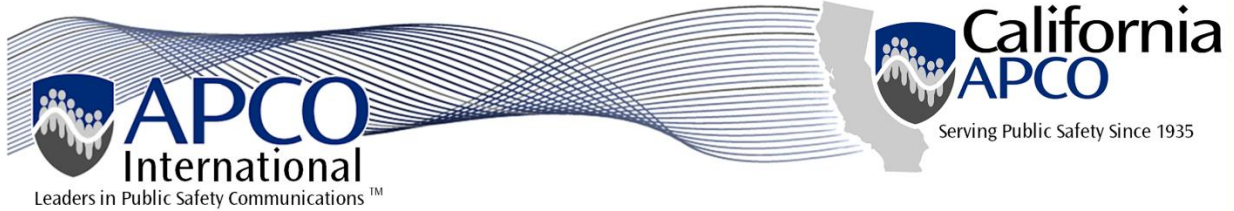
Elizabeth Karadizian

elizabethk@winsted.com

Wireless Supply

Clorinda Sadler

clorinda@wirelessupply.com



Thank You

2023 California Showcase Sponsors

Gold Sponsors



Bronze Sponsors



Corporate Partners



Goserco, Inc.
Public Safety, Customer Contact Center and
Enterprise Communications Recording Solutions



The Sales Group, inc.
MANUFACTURERS REPRESENTATIVES